## Amount of METCO Loans Closed Economic Development



KPI Owner: Scott Herrmann Process: Job creation-Outcome Measure

Baseline, Goal, & Benchmark	Source Summary	Continuous Improvement Summary
Baseline: FY13, \$2,196,144 closed	Data Source: Loan	Plan-Do-Check-Act Step 5: Pilot short term and/or long term solutions
Goal: \$3M in METCO loans per fiscal year (approximately \$750K each quarter) Goal Source: Portfolio performance	Measurement Method: Measure the dollar value of METCO loans which support small business  Why Measure: The monthly sum of the dollar value of close METCO loans	
Benchmark: TBD		Next Improvement Step: TBD

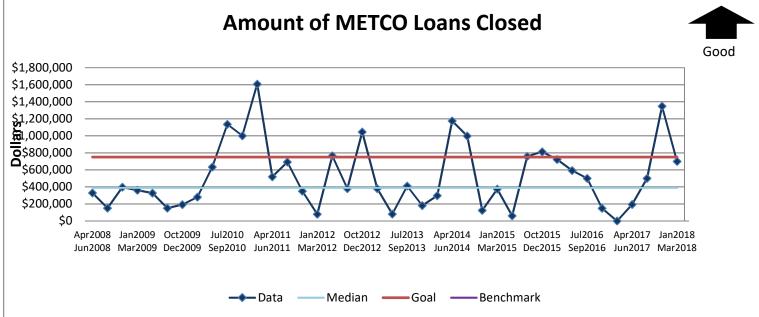
How Are We Doing?

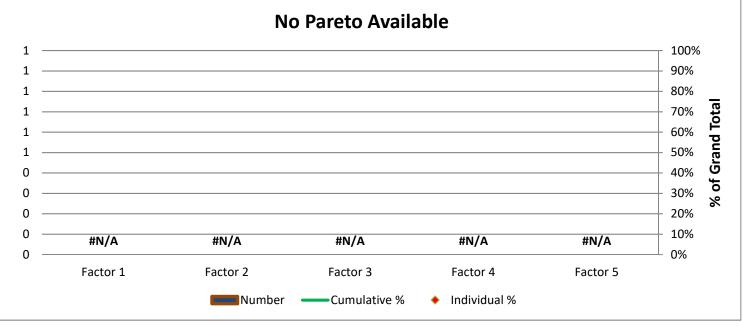
Oct2017-Sep2018	Oct2017-Sep2018
1 Year Goal	1 Year Actual
3,000,000	2,388,500



Jul2018-Sep2018 Goal	Jul2018-Sep2018 Actual
750,000	111,500
Dollars	Dollars







Report Generated: 07/06/2018 Data Expires: 07/10/2018