

Amount of METCO Loans Closed Economic Development



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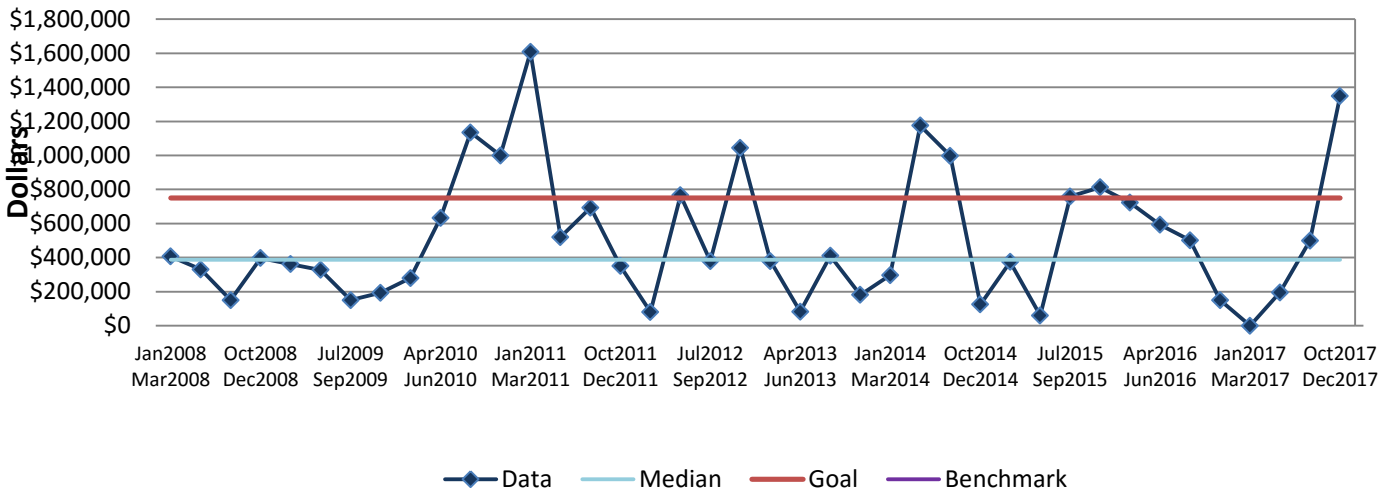
Process: Job creation-Outcome Measure

Baseline, Goal, & Benchmark	Source Summary	Continuous Improvement Summary
Baseline: FY13, \$2,196,144 closed Goal: \$3M in METCO loans per fiscal year (approximately \$750K each quarter) Benchmark: TBD	Data Source: Loan Database Goal Source: Portfolio performance Benchmark Source: TBD	Plan-Do-Check-Act Step 5: Pilot short term and/or long term solutions Measurement Method: Measure the dollar value of METCO loans which support small business Why Measure: The monthly sum of the dollar value of close METCO loans Next Improvement Step: TBD

How Are We Doing?

Jan2017-Dec2017 Goal	Jan2017-Dec2017 Actual		Oct2017-Dec2017 Goal	Oct2017-Dec2017 Actual	
\$3,000,000	\$2,042,966		\$750,000	\$1,348,000	
Dollars	Dollars		Dollars	Dollars	

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Root cause analysis is not necessary because there is no gap between the goal and current performance.