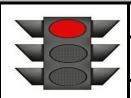
Amount of METCO Loan Funds Leveraged Economic Development



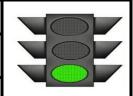
Process: Job creation-Outcome Measure KPI Owner: Scott Herrmann

Baseline, Goal, & Benchmark	Source Summary	Continuous Improvement Summary
Baseline: FY13, \$19,220,416 leveraged	Data Source: Loan	Plan-Do-Check-Act Step 5: Pilot short term and/or long term solutions
(\$24 million annual/\$6 million quarterly)		Measurement Method: Sum of the total value of private sector dollars associated with a job creation project
Benchmark: TBD		Why Measure: To understand total economic impact Next Improvement Step: TBD

Jan2017-Dec2017	Jan2017-Dec2017
Goal	Actual
\$24,000,000	\$14,061,905
Dollars	Dollars



How Are \	We Doing?	
	Oct2017-Dec2017	Oct2017-Dec2017
	Goal	Actual
SE	\$6,000,000	\$9,138,000
	Dollars	Dollars



Amount of METCO Loan Funds Leveraged Good \$35,000,000 \$30,000,000 \$25,000,000 \$**2**0,000,000 \$**\overline{\sigma}**5,000,000 \$10,000,000 \$5,000,000 Jan2008 Oct2008 Jul2009 Apr2010 Jan2011 Oct2011 Jul2012 Apr2013 Jan2014 Oct2014 Jul2015 Apr2016 Jan2017 Oct2017 Mar2008 Dec2008 Sep2009 Jun2010 Mar2011 Dec2011 Sep2012 Jun2013 Mar2014 Dec2014 Sep2015 Jun2016 Mar2017 Dec2017 - Median - Goal - Benchmark **-**→ Data -

Root cause analysis is not necessary because there is no gap between the goal and current performance.

Report Generated: 02/02/2018 Data Expires: 02/06/2018