

Amount of METCO Loan Funds Leveraged Economic Development



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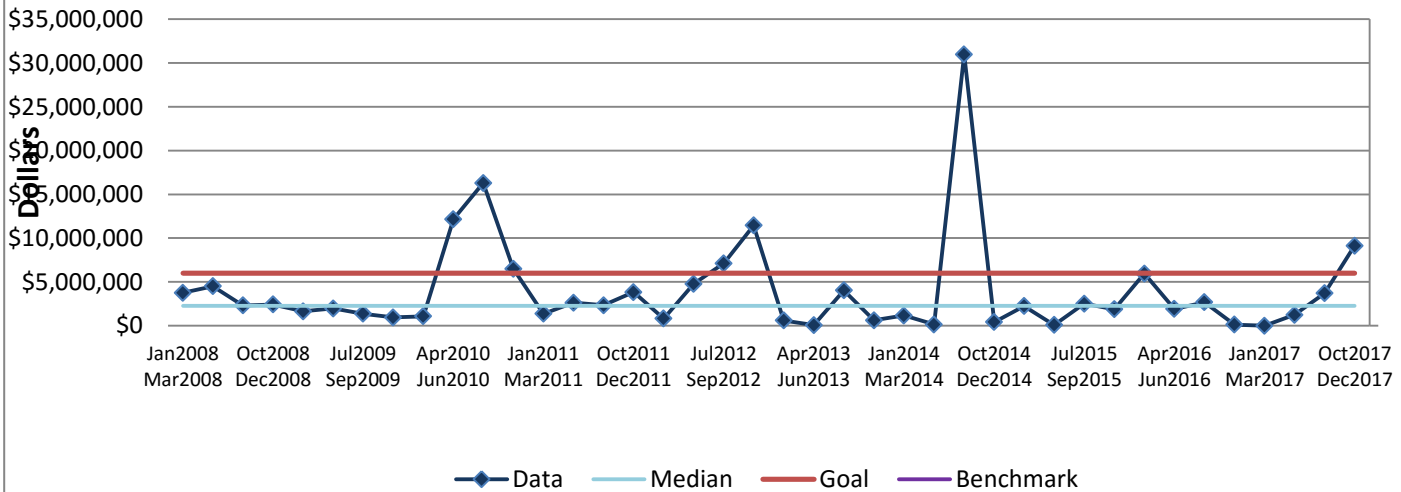
Process: Job creation-Outcome Measure

Baseline, Goal, & Benchmark	Source Summary	Continuous Improvement Summary
Baseline: FY13, \$19,220,416 leveraged Goal: 8:1 public to private dollar investment ratio (\$24 million annual/\$6 million quarterly) Benchmark: TBD	Data Source: Loan Database Goal Source: Portfolio performance Benchmark Source: TBD	Plan-Do-Check-Act Step 5: Pilot short term and/or long term solutions Measurement Method: Sum of the total value of private sector dollars associated with a job creation project Why Measure: To understand total economic impact Next Improvement Step: TBD

How Are We Doing?

Jan2017-Dec2017 Goal	Jan2017-Dec2017 Actual		Oct2017-Dec2017 Goal	Oct2017-Dec2017 Actual	
\$24,000,000	\$14,061,905		\$6,000,000	\$9,138,000	
Dollars	Dollars		Dollars	Dollars	

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Root cause analysis is not necessary because there is no gap between the goal and current performance.