

Amount of METCO Loans Closed Economic Development



KPI Owner: David Morris

Process: Job creation-Outcome Measure

Baseline, Goal, & Benchmark	Source Summary	Continuous Improvement Summary
Baseline: FY13, \$2,196,144 closed Goal: \$3M in METCO loans per FY/\$750K quarterly Benchmark: TBD	Data Source: Excel Database Goal Source: TBD Benchmark Source: TBD	Plan-Do-Check-Act Step 8: Monitor and diagnose Measurement Method: Measure the dollar value of METCO loans which support small business Why Measure: The monthly sum of the dollar value of close METCO loans Next Improvement Step: TBD

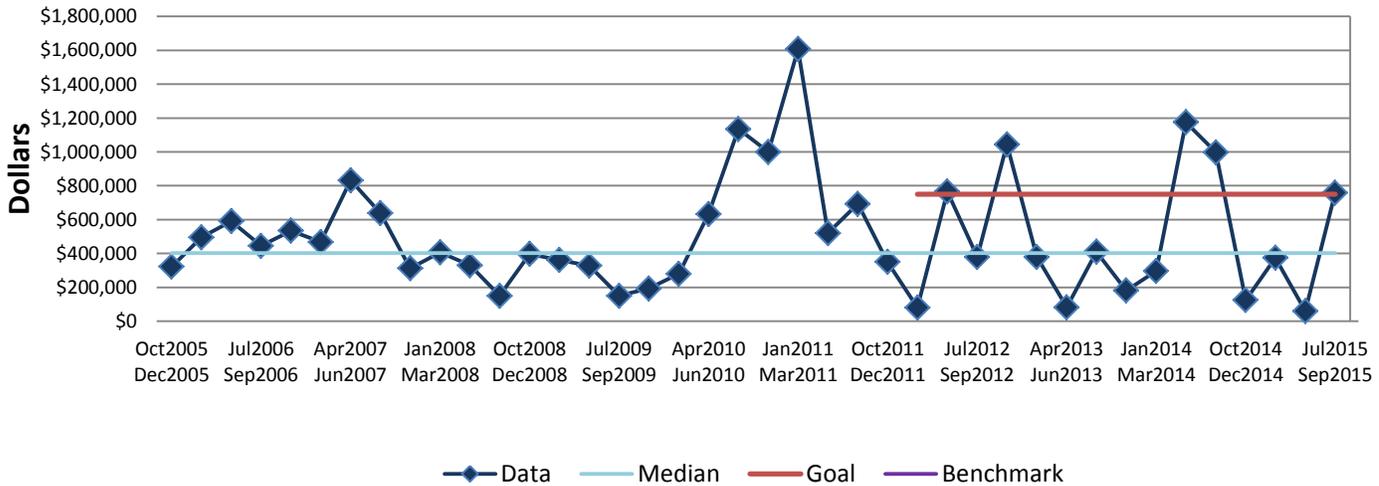
How Are We Doing?

Oct2010-Sep2015 5 Year Goal	Oct2010-Sep2015 5 Year Actual		Jul2015-Sep2015 Goal	Jul2015-Sep2015 Actual	
\$11,250,000	\$11,283,377		\$750,000	\$758,710	
Dollars	Dollars		Dollars	Dollars	

Amount of METCO Loans Closed



Good



Root cause analysis is not necessary because there is no gap between the goal and current performance.